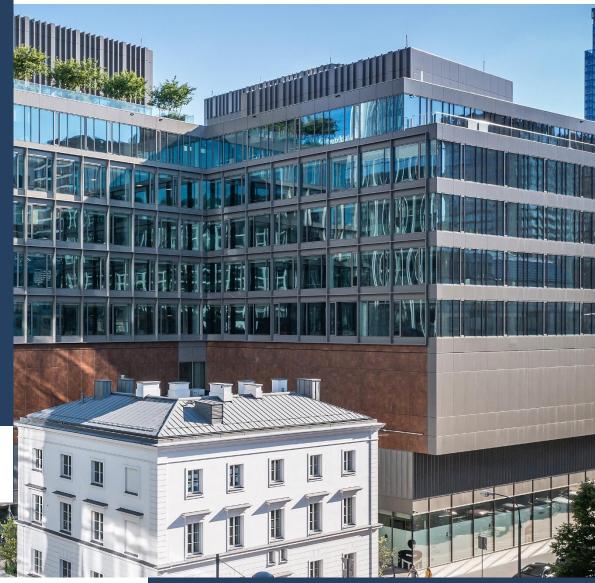


# FINANCIAL RESULTS OF CAPITAL PARK GROUP

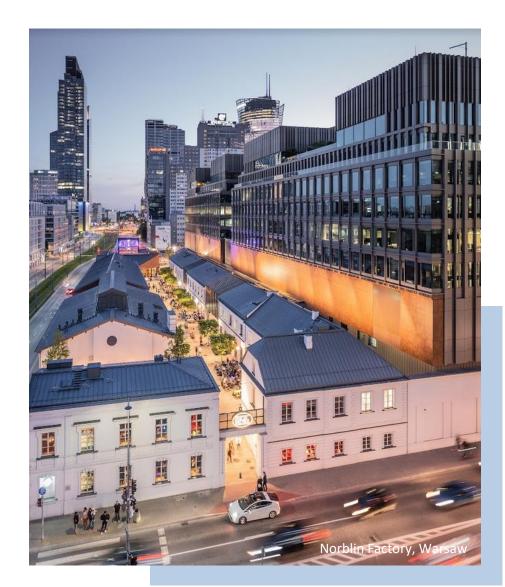
H1 2023



### **AGENDA**



- About Capital Park Group
- Business summary
  - Key events of H1 2023
  - Real estate market environment
  - Property portfolio
  - Financial results
- Supporting materials



### INVESTMENT COMPANY ON THE REAL ESTATE MARKET





CAPITAL PARK IS A PUBLIC INVESTOR,
DEVELOPER AND MANAGER
OF HIGH QUALITY REAL ESTATE PROJECTS ON
THE POLISH MARKET

### 20 years

Experience on the Polish property market

## 163,300 m<sup>2</sup>

Total area of the property portfolio under management

86

Strong team of professionals

### 10 years

Since listing on the Warsaw Stock Exchange

### PLN 2.7bn

Value of the property portfolio under management at the end of Q2 2023

98%

Porftolio occupancy

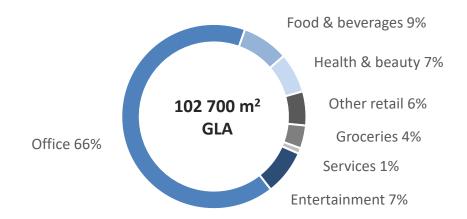
### PROPERTY PORTFOLIO OVERVIEW



### **KEY ASSETS**

- 2 strategic income generating mixed-use projects
- include the prestigious Royal Wilanów and the recently revitalized Norblin Factory complex
- Located in Warsaw

### **PORTFOLIO STRUCTURE**



### PLN 2bn

Total gross asset value

98%

Occupancy rate

5.3 years

WAULT

4

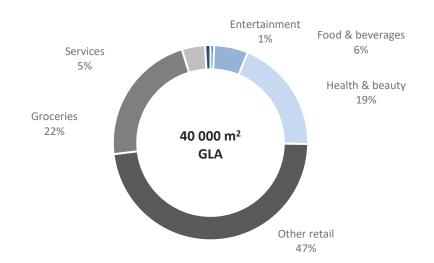
### PROPERTY PORTFOLIO OVERVIEW



### **NON-STRATEGIC ASSETS**

- 4 non-strategic income generating projects comprising a diverse range of modern retail
- 1 residential project in pipeline
- 5 other projects (mainly lands)
- 3 joint venture projects, including 1 residential project in the pipeline

#### **PORTFOLIO STRUCTURE**



### PLN 0.5bn

Total gross asset value

96%

Occupancy rate

4.0 years

WAULT

### LOCATION OF THE GROUP'S PROPERTY PORTFOLIO



### **KEY ASSETS**

### **Norblin Factory**



Mixed-use GLA: 65,880 m<sup>2</sup> Completed: 08/2021



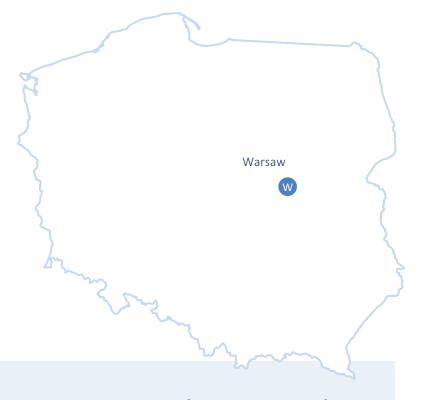


**Royal Wilanów** 

Completed: 08/2015







91% of the Group's portfolio (solely owned) is key assets located in Warsaw
BOOK VALUE: PLN 2bn

### LOCATION OF THE GROUP'S PROPERTY PORTFOLIO



### **NON-STRATEGIC ASSETS**

### **Galeria Zaspa**

Retail

GLA: 8,655 m<sup>2</sup>

Completed: 04/2016

### Hampton by Hilton Old Town Gdańsk

Hotel & retail GLA: 8,884 m<sup>2</sup> Sold: 03/2023

### Vis À Vis Łódź

Retail

GLA: 5,711 m<sup>2</sup>

Completed: 12/2014

### REZYDENCJA ALEJA FONTANN, SZCZECIN

Residential

Usable area of flats: 5,941 m<sup>2</sup>

In pipeline









### Vis À Vis Wilanów (JV)

Retail GLA: 4,129 m<sup>2</sup> Completed 12/2018



Residential Land: 1.3 ha In pipeline



Residential, mixed-use Land: 44 ha In pipeline

### ETC SWARZĘDZ (JV)

Retail

GLA: 20,757 m<sup>2</sup> Completed: 10/2017



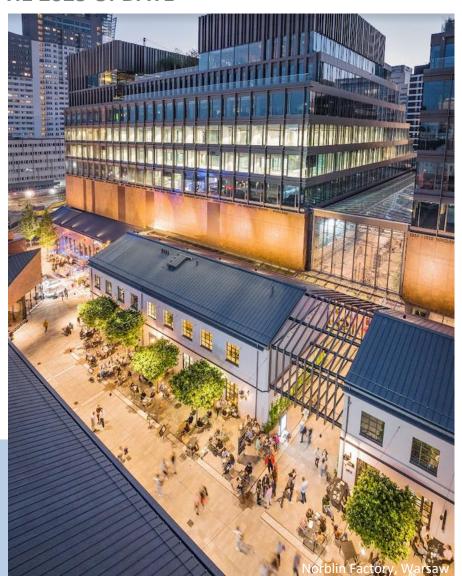








### **H1 2023 UPDATE**





Leasing update of Norblin Factory and Royal Wilanów

Building permit for Szczecin al. Fontann

### **COMPLETED - H1 2023 UPDATE**







#### **NORBLIN FACTORY**

GLA 65,880 m2 (office: 41,679 m2, health & beauty 2,444 m2, groceries: 1,955 m2, food & beverages: 7,263 m2,

entertainment: 7,346 m2, other retail: 4,189 m2, services: 1004 m2, 726 underground parking spaces)

Delivery date August 2021

Book value PLN 1,482m (EUR 333m)

Occupancy 99% (+5 p.p. q/q)
Capex after Q2 23 PLN 19m (EUR 4m)

Key tenants Allegro, JTI Polska, SEB Bank, ISS World Service Poland, KinoGram, Food Town, Music Club Moxo, Biobazar, Art Box, Apple

Museum, Medicover, Blue Cactus, Mount TFI, Smart Kids Planet, Orange Theory

Update New tenants: Answear.com, Sweet Bites,, House of Diamonds, Beauty Skin.

## GAPITAL PARK

### POLSKI HAK - H1 2023 UPDATE





### **POLSKI HAK**

Type: Residential Area: 13,300 m<sup>2</sup> Location: Gdańsk

Book value: PLN 55m (EUR 12m)

Group's interest: 26%

In March 2022, the Capital Park Group concluded the final purchase agreement concerning two plots of land in Polski Hak, with a total area of 1.3 ha.

The author of the concept for the development is JEMS Architekci.

- It is one of the most prestigious locations in the heart of the Tricity, situated on the picturesque headland where the Motława joins the Martwa Wisła.
- The planned project is a residential development, with retail and service functions on the ground floors of the buildings.
- A key feature will be a recreational promenade open to all Gdańsk residents and tourists, with food & drink services and carefully designed greenery, running along the renovated quay.

### **NEW PROJECTS IN PIPELINE**







### SZCZECIN, ALEJA FONTANN

Type: Residential Usable area of flats: 5,941 m<sup>2</sup>

Units: 51

Location: Szczecin

Book value: PLN 18m (EUR 4m)

Group's interest: 100%

In April 2022, the Capital Park Group purchased a historical central Szczecin townhouse dating back to the end of the 19th century.

In Q2 2023 the Capital Park Group obtained building permit.

- The property is located in the picturesque Aleja Fontann street near the Grunwaldzki Square built with a radial plan that is characteristic of the city.
- Work is under way to prepare technical documentation for the project. Preparations are being made for a survey and assessment of the condition and technical parameters of individual elements of the building to assess whether they are fit for future use.
- Capital Park plans to revitalise the townhouse, restore it to its former glory and convert it to apartments.

### **NEW PROJECTS IN PIPELINE**



**Nowy Wełnowiec** is a green, multifunctional district to be developed in the northern part of Katowice, stretching into Siemianowice Śląskie. A 44-ha post-industrial site will be remediated, revitalised and returned to the city.

The author of the concept of Nowy Wełnowiec is JEMS Architekci.

The Capital Park Group is a shareholder (holding a 10% share in the project since March 2023) and a strategic partner responsible for managing the project and development supervision.



#### **NOWY WEŁNOWIEC**

Type: Residential, mixed use

Usable area of flats: 208.100 m<sup>2</sup>

Units: 3,469

Mixed-use: 74,800 m<sup>2</sup>
Warehouse: 51,000 m<sup>2</sup>
Location: Katowice

Group's interest: current 10% (target 33%)

- Appartments, office, retail & entertainment, recreation, culture and science
- Safety and comfort no car traffic in the above-ground area of the project
- Implementation of the investment with respect for nature and adaptation to ongoing climate change
- Significant share of green areas, natural retention and recreation
- Modern solutions, sustainable and ecological, the basis for the implementation of the investment (ESG)



### **WARSAW OFFICE MARKET**



## Existing office stock 6.3 m m<sup>2</sup>

Vacancy rate 11.4%

New supply in H1 2023 18,7 thous. m2

Office space under construction 265 thous, m2

Lease transaction volume in H1 2023 326 thous. m2

Prime yields 5.5%

- Only 18,700 m2 of new supply was delivered in H1 2023, across 3 projects, all situated in non-central locations.
- Estimated space under constrution reaches 230,000 m2, out of which 75% is scheduled to be delivered in the city center by the end of 2025
- Lease contracts for approximately 326 thousand m2 of space were signed in H1 2023 (-32% vs H1 2022). New leases accounted for 60% of all contracts, lease renegotiations for 35% and lease expansions for 5%. A slight drop in the vacancy rate from 11.6% in Q1 2023 to 12.4% in Q2 2023.
- At the end of June 2023, asking rents ranged between EUR 19 and EUR 27 per m2 per month in central city locations, including high-end projects, and between EUR 15 and EUR 24 per m2 per month in other central locations.
- It should also be noted that due to the changing regulatory landscape and the pursuit of climate neutrality targets, ESG is becoming one of the strongest trends in the office market. This is bound to have an impact on solutions applied by property developers and owners of older buildings, prompting building upgrades designed to optimise costs for the tenant and the landlord.

# CAPITAL PARK—

### **RETAIL MARKET**

### Modern retail space

13.6 m m2 (excl. formats < 5,000 m2)

## New supply in H1 2023

198 thous. m2

## Retail space under construction

390 thous. m2

Prime yields 6.5%

- Retail parks and convenience schemes remain the most attractive retail assets.
- Yields in prime shopping centres decompressed to 6.5%.
- In H1 2023 new supply amounted to 198 thousand m2 the biggest projects delivered in H1 2023 are: Bawełnianka in Bełchatów (33 thous. sqm), refurbished Fort Wola in Warsaw (22 thous. sqm) and retail park in Kłodzk (17 thous. sqm). At the end of Q1 2023, approximately 322 thousand m2 of retail space was under construction.
- We observe increasing interest in conveniece centres with space below 10 thous. sqm in smaller cities.
- Average rents for retail space in the city malls are stable and amout to 100-130 EUR/sqm in Warsaw and 40-60 EUR/sqm in regions.
- Average rents for retail space in retail parks amount to 9-12 EUR/sqm.

# CAPITAL PARK

### **RESIDENTIAL MARKET**

Sales in Q2 2023 15,500 Residential units (total for 6 regions)

## New supply in H1 2023

10,200 flats Residential units (total for 6 regions)

Average price/sqm from PLN 9,600 in Łódź to PLN 15,200 in Warsaw

- In Q2 2023, a total of 15.5 thousand units were sold (+36% vs. Q1 2023). In Q2 2023 most purchase transactions were cash transactions. However developers claim that there were few transactions related to the 2% loan plan. Increasing numbers of reservations confirmed that the interest in the program is very high.
- Regarding supply, in Q2 2023 more than 10 thous. Units were put on sale, which is almost 50% more than in Q1 2023. The largest increase compared to the previous quarter was noted in Tri-City by 127% and the smallest in Poznań by 6%.
- Despite higher supply, in all cities except Łódź, sales exceeded the new supply, and as a result the offer decreased.
- At the end of June 2023, the average prices of units on offer reached record levels in each of the major markets — Tri-City and Wrocław above 13,000PLN/sqm, Kraków and Warsaw approx. 14,700 PLN/sqm, Poznań 11,500 PLN/sqm, Łódź 9,600 PLN/sqm.

### **COMPLETED PROJECTS / KEY ASSETS - H1 2023 UPDATE**







### **ROYAL WILANÓW**

GLA 36,823 m<sup>2</sup> (offices: 25,875 m<sup>2</sup>, health & beauty 4,383 m<sup>2</sup>, groceries: 2,072 m<sup>2</sup>, food & beverages: 2,092 m<sup>2</sup>, other retail: 1,994 m<sup>2</sup>,

services: 407 m<sup>2</sup>, 908 underground parking spaces)

Delivery date August 2015

Book value PLN 527m (EUR 118m)

Occupancy 98% (no changes pp q/q)

WAULT 4.2 years

Key tenants ERBUD, Artis Club, Medicover, Carrefour, Hilti, Perfect Gym, MHC Mobility

Update Stabilised asset.

128

### COMPLETED PROJECTS / NON-STRATEGIC ASSETS – H1 2023 UPDATE







#### **GALERIA ZASPA**

VIS À VIS ŁÓDŹ

GLA 8,655 m<sup>2</sup>

Delivery date April 2016

Book value PL 53m (EUR 12m); Occupancy 98% (+1 p.p. q/q)

WAULT 3.4 years

Key tenants Intermarche, Rossmann, Euro RTV AGD, Pepco, KIK, Sinsay,

Maxi Zoo, PKO BP, Apteka DOZ, Dominos Pizza

5,711 m<sup>2</sup>

December 2014

PLN 33m (EUR 7.4m)

95% (no changes q/q)

3.8 years

Lidl, Pepco, Benefit Systems, Rossmann, Euro-Apteka, Empik

### JOINT VENTURE PROJECTS / NON-STRATEGIC ASSETS – H1 2023 UPDATE







#### **ETC SWARZĘDZ**

GLA 20,757 m<sup>2</sup>

Delivery date October 2017

Book value PLN 152m (EUR 34m)

96% (+5 p.p. q/q) Occupancy

WAULT 3.7 years

Key tenants Intermarche, Reserved, RTV Euro AGD, CCC, Deichmann,

KIK, Empik, Smyk, Martes Sport, Kids OK, Dealz, Pepco,

Sinsay, Home&you, 4F, Up to You

Group's interest

60%

### VIS À VIS WILANÓW

4,129 m<sup>2</sup>

October 2018

PLN 47.5m (EUR 11m)

100% (no changes q/q)

6.1 years

Villa Nova Dental Clinic, RTV Euro AGD, Max Burgers, Hebe,

Decathlon, fitness club Orange Theory, Vininova, Veda Restaurant,

Sakana Sushi Bar, Poczta Polska, Bang & Olufsen, DESEO

66%



### **KEY FIGURES OF H1 2023**



### **PLN 61.5**m

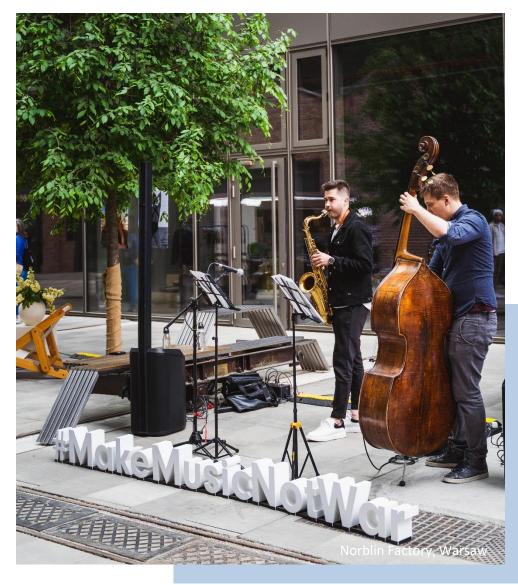
Net operating income +61% vs. H1 2022

key assets PLN 55m non-strategic assets PLN 6.5m

### PLN 2,131m

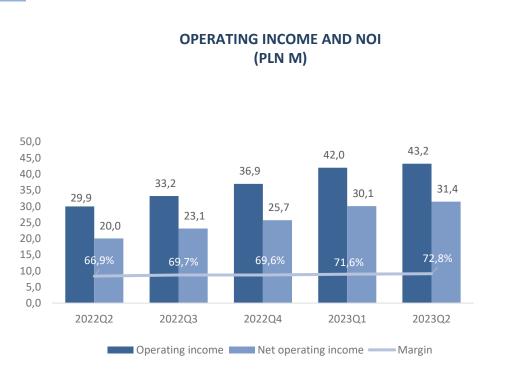
Investment portfolio value

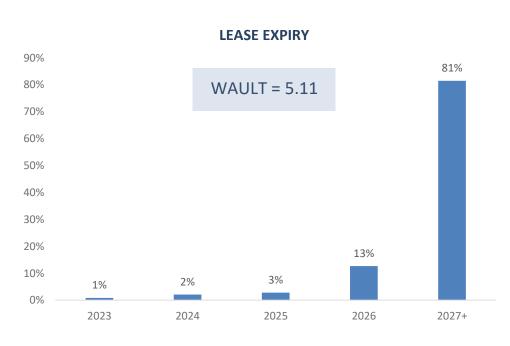
key assets PLN 2,008m non-strategic assets PLN 123m



### **REVENUES FROM LEASE**





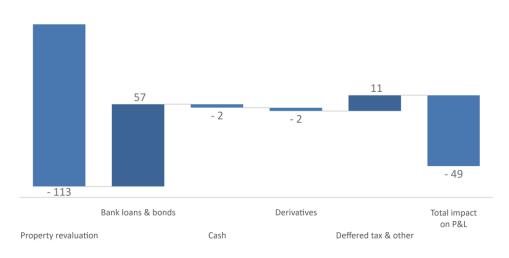


- Net operating income amounted to PLN 61.5m in H1 2023 mainly due to increased occupancy and progressing area takeover in Norblin Factory. NOI of strategic assets amounted to PLN 55m. NOI of the non-strategic assets amounted to PLN 6.5m.
- Change of WAULT structure 81% of the contracted lease agreements expire after 2026 mainly due to lease agreements in Norblin Factory.

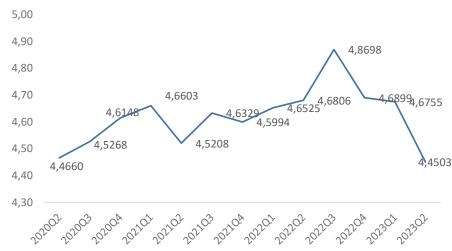
### IMPACT OF UNREALISED EXCHANGE RATE DIFFERENCE ON H1 2023 RESULTS



### IMPACT OF UNREALISED EXCHANGE RATE DIFFERENCE H1 2023 (PLN M)



#### **EXCHANGE RATES AT THE END OF REPORTING PERIODS**



- Exchange rate has a significant impact not only on the valuation of investment properties, but also on other elements of statement of financial position, i.e. bank loans, bonds, derivatives and cash.
- 100% of financial debt is in EUR
- 99% of property portfolio is valued in EUR

### **PROPERTY REVALUATION H1 2023**





The revaluation lost on investment properties in H1 2023 reached PLN 119.5m and was drived mostly by:

- Negative impact of fx changes in the amount of PLN 112.5m
- Negative impact of other components (revenue recognition) PLN 6.9m.

### **REAL ESTATE PORTFOLIO VALUE**

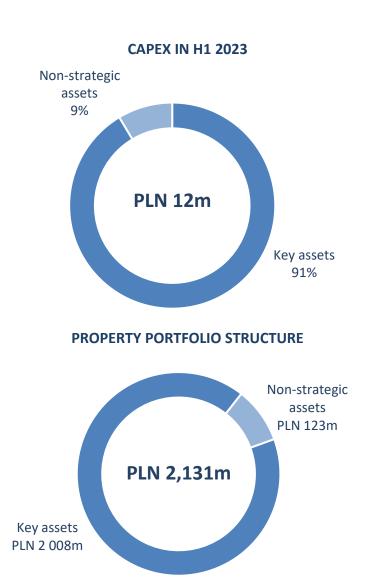






- Capex of PLN 12m
- Negative fx changes of PLN 113m
- Sale of HbH Old Town Gdańsk of PLN 78m

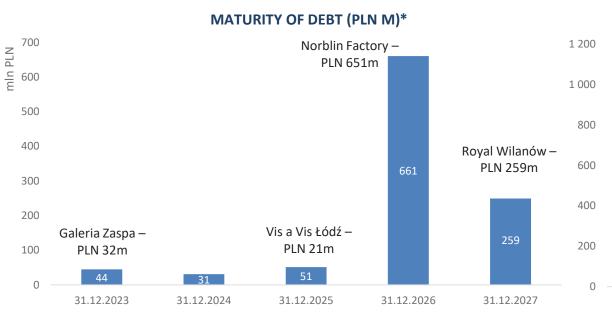
In H1 2023 capex expenditure concerned mainly Norblin Factory.



<sup>\*</sup>Change in value of investment property excluding effect of IFRS 16 and including properties presented in inventories - only controlled in 100%

### MATURITY OF DEBT & FINANCING STRUCTURE







- Loan of Galeria Zaspa will be refinanced by the maturity date.
- Decrease of total loan outstanding caused by decrease of fx rate in Q2 2023 vs. Q1 2023.
- The Group looks for the opportunities of refinancing projects in advance of maturity to ensure optimal financing conditions

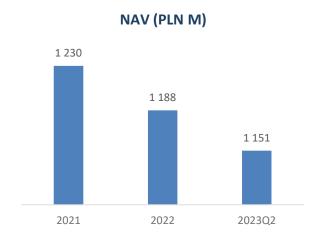
| KEY DEBT PARAMETERS               | Q1 2023 | H1 2023 |
|-----------------------------------|---------|---------|
| Weighted average cost of debt     | 4.23%   | 4.30%   |
| Net debt to total assets          | 38%     | 37%     |
| Debt currency structure (EUR/PLN) | 100%    | 100%    |

### NAV/SHARE



| PLN M   | 2022        | Q2 2023     | change |
|---|-------------|-------------|--------|
| Investment property, incl. assets held for sale                                 | 2,309.3     | 2,130.7     | -8%    |
| Interest bearing liabilities, incl. liabilities related to assets held for sale | 1,099.0     | 976.2       | -11%   |
| Cash and cash equivalents   | 99.3        | 88.0        | -11%   |
| Net debt  | 999.6       | 888.2       | -11%   |
| NAV   | 1,188.5     | 1,150.7     | -3%    |
| NAV/share (PLN)   | 10.97       | 10.62       | -3%    |
| Nominal number of shares  | 108 333 998 | 108 333 998 | 0%     |

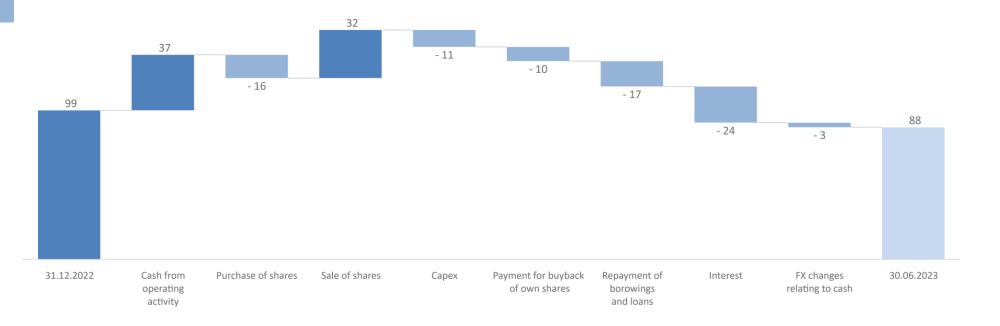
| EUR M   | 2022        | Q2 2023     | change |
|---|-------------|-------------|--------|
| Investment property, incl. assets held for sale                                 | 492.4       | 478.8       | -3%    |
| Interest bearing liabilities, incl. liabilities related to assets held for sale | 234.3       | 219.4       | -6%    |
| Cash and cash equivalents   | 21.2        | 19.8        | -7%    |
| Net debt  | 213.1       | 199.6       | -6%    |
| NAV   | 253.4       | 258.6       | 2%     |
| NAV/share (PLN)   | 2.34        | 2.39        | 2%     |
| Nominal number of shares  | 108 333 998 | 108 333 998 | 0%     |



PLN 10.62 NAV per share (-3% vs Q4 2022)

### **CASH FLOW**





- Cash flow from operating activity in H1 2023 concerned mainly net operating income (NOI) and platform overhead costs.
- The Group incurred an expense for the purchase of a shares in Silesia Nova (Nowy Wełnowiec) in the amount of PLN 16m.
- The Group sold shares in CP Gdańsk (owner of HbH Old Town Gdańsk) in the amount of PLN 32m.
- The Group secured cash for buyback of own shares which took place in July in the amount of PLN 9.5m.
- Cash flow from investment activity concerned investment expenditure (PLN 11m) attributable mainly to the Norblin Factory.
- Cash flow from financing activities concerned repayment of borrowings and interests.

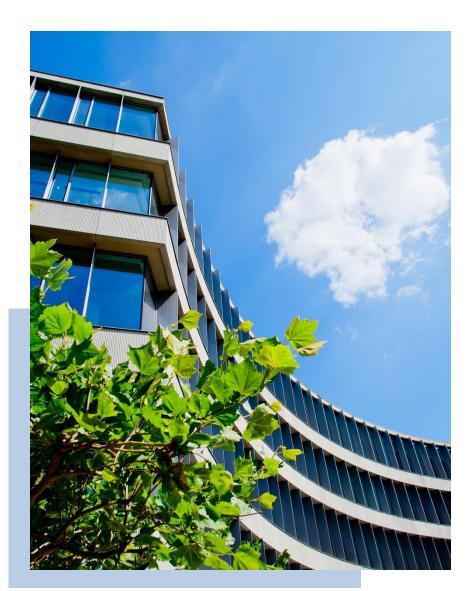
### **SUMMARY OF FINANCIAL STANDING IN H1 2023**



Stable cash position and healthy balance sheet

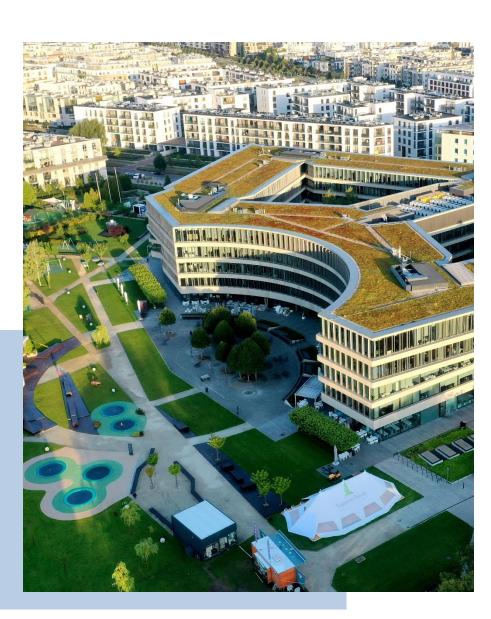
Safe level of debt (net debt to assets: 37%)

Secured long-term rental income (81% of lease agreements expire after 2027)



### **PLANS FOR 2023-2024**





Stabilize our flagship Norblin Factory project

Complete the sale of Royal Wilanów

Lease out remaining vacant space and add value through active asset management accross the portfolio

Finalize purchase transactions and joint venture agreements for secured projects and continue to search for new attractive property development opportunities





### **REAL ESTATE PORTFOLIO SUMMARY**



| Investment property                 | City      | Туре        | GLA<br>(thous. sqm) | Occupancy | Carrying<br>amount<br>excl. IFRS 16<br>(EUR m) | Carrying<br>amount<br>excl. IFRS 16<br>(PLN m) | WAULT | Financial<br>debt (PLN m) | Target NOI<br>(PLN m) | Capex to be<br>incurred after<br>Q2 2023 (PLN m) | Group's<br>interest |
|-------------------------------------|-----------|-------------|---------------------|-----------|--|--|-------|---------------------------|-----------------------|--|---------------------|
| KEY PROJECTS                        | ·         |             |                     |           | •  |  |       |                           |                       |  |                     |
| Norblin Factory                     | Warsaw    | mixed-use   | 66                  | 99%       | 333  | 1 482  | 6     | 701                       | 83                    | 10   | 100%                |
| Royal Wilanów                       | Warsaw    | mixed-use   | 37                  | 98%       | 118  | 527  | 4     | 290                       | 42                    | 5  | 100%                |
| Total                               |           |             | 103                 |           | 451  | 2 008  |       | 991                       | 125                   | 16   |                     |
| OTHER PROJECTS                      |           |             |                     |           |  |  |       |                           |                       |  |                     |
| Galeria Zaspa                       | Gdańsk    | retail      | 9                   | 98%       | 12   | 53   | 3     | 32                        | 5                     | 1  | 100%                |
| Vis à Vis Łódź                      | Łódź      | retail      | 6                   | 95%       | 7  | 33   | 4     | 22                        | 3                     | 1  | 100%                |
| Warszawa KEN                        | Warsaw    | retail      | 0                   | 66%       | 1  | 6  | 3     | 0                         | 0                     | 0  | 100%                |
| Bydgoszcz Krasińskiego              | Bydgoszcz | retail      | 0                   | 100%      | 0  | 1  | 2     | 0                         | 0                     | 0  | 100%                |
| Szczecin, al. Fontann               | Szczecin  | residential | n/a                 | n/a       | 4  | 18   | n/a   | 0                         | n/a                   | n/a*   | 100%                |
| Other                               | 5 cities  | -           | 0                   | n/a       | 3  | 12   | n/a   | 0                         | n/a                   | 0  | 100%                |
| Total                               |           |             | 15                  |           | 27   | 122  |       | 54                        | 8                     | 1  |                     |
| TOTAL - consolidated in full method |           |             | 118                 |           | 479  | 2 131  |       | 1 062                     | 133                   | 17   |                     |
| JOINT VENTURE PROJECTS              |           |             |                     |           |  |  |       |                           |                       |  |                     |
| ETC Swarzędz                        | Swarzędz  | retail      | 21                  | 96%       | 34   | 152  | 4     | 115                       | 12                    | 1  | 60%                 |
| Vis à Vis Wilanów                   | Warsaw    | retail      | 4                   | 98%       | 11   | 47   | 6     | 27                        | 4                     | 0  | 66%                 |
| Polski Hak                          | Gdańsk    | residential | n/a                 | n/a       | 12   | 55   | n/a   | 0                         | n/a                   | n/a*   | 26%                 |
| Nowy Wełnowiec                      | Katowice  | mixed-use   | n/a                 | n/a       | 36   | 158  | n/a   | 0                         | n/a                   | n/a*   | 10%                 |
| Total                               |           |             | 25                  | 2         | 93   | 414  | 10    | 142                       | 16                    | 1  |                     |
| TOTAL                               |           |             | 143                 |           | 572  | 2 544  |       | 1 204                     | 149                   | 18   |                     |

Source: Capital Park; valuation reports on the Capital Park property portfolio as at December 31st 2022, prepared by Knight Frank sp. z o.o., Jones Lang LaSalle sp. z o.o., Emmerson Evaluation sp. z o.o. and Axi Immo Group sp. z o.o., covering carrying amount, target NOI and required capex. Data is presented in PLNm as at June 30 2023, unless stated otherwise.

Notes:

- 1. Carrying amounts in PLN and EUR are presented excluding the impact of IFRS 16
- 2. The carrying amount of Hampton by Hilton Old Town Gdańsk is based on the preliminary property sale agreement
- 3. Financial debt is presented in nominal amounts, i.e. excluding the effect of amortised cost
- 4. Required capex represents capital expenditure to be incurred in a project after June 302023
- 5. The table presents 100% of the property value and debt of the joint venture projects
- 6. Yield range for office projects: 5.00%–7.00%, for retail projects: 6.25%–8.50%, for hotel projects: 7.50%–8.50%
- Capex budget for Nowy Wełnowiec, Szczecin and Polski Hak under preparation.

### P&L



| Consolidated Statement of Profit or Loss and Other<br>Comprehensive Income (PLNm) | H1 2022 | H1 2023 | Change |  |
|---|---------|---------|--------|--|
| Rental revenue  | 57.3    | 85.1    | 49%    | Due to increased occupancy and area          |
| Direct property operating expenses  | -19.2   | -23.7   | 23%    | takeover in Norblin Factory                  |
| Net operating income (NOI)  | 38.1    | 61.5    | 61%    | ,  |
| Other income, including management fees   | 11.7    | 1.5     | -87%   | In Q1 2022 ArtN agreed with Warbud           |
| Gain/(loss) on disposal of investment property/SPV                                | 1.8     | 4.0     | 120%   | payment of contractual penalties for delays  |
| Operating expenses of SPVs  | -2.1    | -3.2    | 50%    | (PLN 9.7m).                                  |
| Administrative expenses   | -6.8    | -11.6   | 71%    |  |
| Gain/(loss) on property revaluation   | 21.0    | -119.5  | -669%  | 7  |
| Other expenses  | -0.5    | 0.2     | -139%  |  |
| Share in net profit/(loss) of equity accounted entities                           | -0.1    | -0.4    | 611%   |  |
| Profit/(loss) from operating activities   | 63.1    | -67.5   | -207%  | Loss on property valuation results from the  |
| Dividend income   | 0.0     | 0.0     |        | negative impact of the fx rate change on the |
| Interest income   | 1.9     | 1.5     | -21%   | property valuation (-PLN 112,5m)             |
| Interest expense  | -16.1   | -24.7   | 53%    |  |
| Other finance income and costs  | 21.8    | 44.5    | 104%   | ·  |
| Profit/(loss) before tax  | 70.7    | -46.2   | -165%  |  |
| Income tax  | -14.0   | 8.4     | -160%  |  |
| Net profit/(loss)   | 56.6    | -37.8   | -167%  |  |

| Additional information                          | Q1 2022 | Q1 2023 | change |
|---|---------|---------|--------|
| PLN/EUR exchange rate at the end of the quarter | 4.6806  | 4.4503  | -5%    |
| Average PLN/EUR exchange rate in the period     | 4.6427  | 4.6130  | -1%    |

Net debt

Net debt/Total assets

### **BALANCE SHEET – KEY ELEMENTS**



| ASSETS (PLNm)  | 31.12.2022 | 30.06.2023 | Change in property portfolio primarily due to:                         |
|--|------------|------------|--|
| Non-current assets                                       | 1 910.6    | 1 764.4    | • Capex of PLN 12m   |
| Investment property                                      | 1 788.0    | 1 631.9    | Effect of FX changes on property valuation of -PLN                     |
| Investments in jointly controlled entities               | 48.7       | 64.0       | 112,5m   |
| Financial assets   | 67.9       | 62.1       | • Sale of HbH Old Town Gdańsk of PLN 78m                               |
| Other non-current assets                                 | 6.0        | 6.5        |  |
| Current assets   | 699.2      | 679.2      | Investments in jointly controlled entities: ETC                        |
| Inventories  | 17.9       | 18.7       | Swarzędz, Vis à Vis Wilanów. Increase in H1 2023 due                   |
| Receivables and other current assets                     | 17.0       | 24.6       | to aquisition of 10% in Silesia Nova SPV                               |
| Financial assets   | 0.8        | 10.7       | Presentation of cash for buyback of own shares                         |
| Cash and cash equivalents                                | 99.3       | 88.0       | which took place in July in the amount of PLN 9.5m                     |
| Non-current assets classified as held for sale           | 564.2      | 537.2      |  |
| TOTAL EQUITY AND LIABILITIES (PLNm)                      | 31.12.2022 | 30.06.2023 | Investments in REIA & REIA II closed-end investment                    |
| Equity   | 1 188.5    | 1 150.7    | funds and derivatives (IRS) related to Norblin Factory credit facility |
| Share capital  | 108.3      | 108.3      | Crean Jacinty  |
| Statutory reserve funds                                  | 826.4      | 826.4      | A December of the control of Control                                   |
| Other capital reserve                                    | 210.9      | 210.9      | Presentation of townhouse in Szczecin                                  |
| Retained earnings / (deficit)                            | 42.9       | 5.1        | ,  |
| Non-current liabilities                                  | 1 327.5    | 1 194.8    | Presentation of Royal Wilanów project                                  |
| Bank borrowings  | 1 086.9    | 971.1      |  |
| Other financial liabilities                              | 0.4        | 0.0        |  |
| Lease liabilities  | 47.5       | 43.8       | ,  |
| Other liabilities and provisions                         | 13.8       | 15.3       | Deferred tax liability results from the difference                     |
| Deferred tax liabilities                                 | 178.9      | 164.6      | between the book value and tax value of the                            |
| Current liabilities                                      | 93.9       | 98.1       | properties   |
| Bank borrowings  | 60.1       | 59.2       | <u> </u>   |
| Other financial liabilities                              | 0.0        | 0.0        |  |
| Lease liabilities  | 2.7        | 2.6        |  |
| Trade and other liabilities                              | 20.4       | 25.6       |  |
| Group's liabilities for sale classified as held for sale | 10.7       | 10.7       |  |
| Total equity and liabilities                             | 2 609.8    | 2 443.6    |  |
| • •  |            |            |  |

999.6

39.22%

888.2

37.22%



### **KEY ESG OBJECTIVES FOR 2023-2024**



The Group is increasingly integrating sustainability into its business operations to build value for shareholders and other stakeholders.

### Plans for 2023 and 2024

Optimise electricity procurement (green energy procurement) in our key projects

Reduce CO2
emissions including
by installing solar PV
panels in our projects

Achievements in 2022

#### **ENVIRONMENT**

- Stronger integration of climate risks and opportunities in project planning, and first carbon footprint calculations undertaken by the Group
- Feasibility analysis of installing solar PV panels in our selected projects
- Promoting proenvironmental attitudes among tenants and engaging employees in sustainability

### **EMPLOYEES AND SOCIETY**

- Supporting diversity in the workplace: policies and actions
- Low employee turnover rate of 12%
- Continued support for local initiatives: support for Ukrainians, 28
  Dreams project, Day
  Centre for Warsaw
  Uprising Veterans

decarbonisation

#### **GOVERNANCE**

- Voluntary publication of the first sustainability report compliant with SASB Standards and TCFD recommendations
- Establishment of an interdepartmental ESG team under the supervision of Management Board members, whose role is to fully integrate ESG into the Group's business model

Implement green leases for tenants

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### **ESG TEAM**



Our strong commitment to environmental, social and governance excellence is best demonstrated by the fact that two of the three members of the Management Board have been part of the interdepartmental ESG Team since 2022.

Marcin Juszczyk

Member of the Management

Board, CIO, CFO – responsible

for ESG at the Group, Chair

Kinga Nowakowska Member of the Management Board, Chief Operating Officer, Co-chair

### Department representatives

Sustainable construction

Investments

Property Management Legal and Compliance

Finance and Reporting

### **ESG TEAM RESPONSIBILITIES**



The ESG team meets at least once a month, and their work focuses on ESG programme development, regulatory landscape, ESG training and knowledge enhancement, ESG objective setting, ESG integration and compliance (adapting the Group's operations and structures to meet growing ESG requirements), and ESG reporting.

### **ESG STRATEGY DEVELOPMENT**

- Develop an ESG strategy and decarbonisation roadmap
- Manage ESG risks and opportunities
- Create strategic competitive advantage using new ESG opportunities
- Raise awareness of climate and ESG issues (training and workshops)

## INTEGRATION OF ESG INTO GROUP'S OPERATIONS

- Prepare sustainable development projects
- Handle building certification processes
- Identify gaps and noncompliance with ESG guidelines

## MEETING STAKEHOLDERS EXPECTATIONS

- Address ESG reporting requirements and frameworks (national regulations, industry guidelines)
- Develop best practices regarding responsibility towards employees, diversity and human rights
- Help to enhance the Group's transparency

### **GLOSSARY**



| Absorption                    | Net change in space occupied by tenants, taking into account a change in the size of unoccupied space and supply of new space in a period          |
|-------------------------------|--|
| Capex                         | Capital expenditure  |
| GAV                           | Gross Asset Value  |
| GLA                           | Gross Leasable Area  |
| Measurement at amortised cost | Measurement at amortised cost, less transaction costs which may be directly attributed to the acquisition or issue of a given financial liability. |
| NAV                           | Net Asset Value  |
| NOI                           | Net Operating Income   |





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# Thank YOU!

